



# BeverageONE

THE SOLUTION FOR TRADE AND THE GASTRONOMY INDUSTRY

CRM **FIRST**



Take your sales in trade and the gastronomy industry to a new level with our digital helper!

## What is BeverageONE?

BeverageONE is a solution and service offering from ORBIS SE and CRMFIRST GmbH. Both companies have been active in the brewing and beverage industry for many years and have bundled their solutions and best practices into a comprehensive offering based on the Microsoft Cloud Platform. This allows companies to operate in one data universe and optimize support in the hospitality and retail environment through holistically digitalized processes and a complete 360-degree view

## The benefit

“Experience how your sales teams set new standards. From optimal visit preparation, route and trip planning, condition negotiations, application creation and fully automated contract lifecycle management to listings and distribution checks - every step is supported efficiently and in a targeted manner. Complex and unwieldy calculation tools are a thing of the past. Processes for obtaining approvals for signing are mapped completely digitally. Operate more effectively...with our solution.”

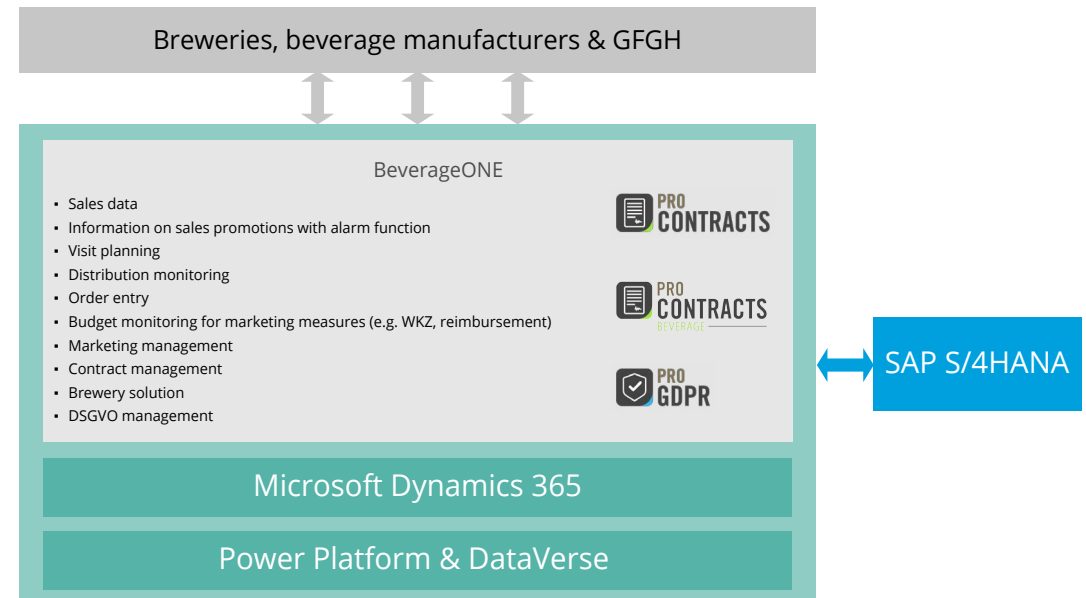
## The partners

ORBIS SE: A globally active software and business consulting company, optimizing & digitalizing business processes based on Microsoft Dynamics 365 & SAP.

CRMFIRST: A solution provider for the brewing industry and beverage manufacturers based on Microsoft Dynamics 365 and other applications

## The platform

### Microsoft Dynamics 365 & the Microsoft Power Platform



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